



Dorian Harris <dorianharris@gmail.com>

Fwd: party problem - Marmara Hotel Budapest

1 message

Dorian Harris <dorian@skoosh.com>

8 July 2011 11:42

To: nelson.jung@oft.gsi.gov.uk, Sadrul Islam <Sadrul.Islam@oft.gsi.gov.uk>

Hi Nelson and Sadrul,

I hope you're both well.

Please see below the email from Booking.com to the Marmara Hotel. If that's not anti-competitive behaviour I don't know what is.

Also, to clarify, Scoosh is not a wholesaler. We buy from wholesalers but we're a retailer.

Cheers,

Dorian



www.skoosh.com

Tel: +44 (0)1273 731457

Fax: +44 (0)1273 784979

----- Forwarded message -----

From: **Nádasdi Enikő- Sales- marmara HOTEL** <sales@marmara.hu>

Date: 2011/7/8

Subject: party problem - Marmara Hotel Budapest

To: dorian@skoosh.com

Dear Dorian,

I am deeply sorry to disturb you again. I forwarded you again the formal letter of booking.com regarding parity issue.

Would you be so kind to answer me?

Thank you,

Best regards,

Eniko



Dear Hotel Partner,

I am contacting you because your hotel appears to be out of parity with another distribution channel(s).

In Booking.com we are constantly working on improving our cooperation with you. In order to help you to increase your online sales, we would like to bring the following issues to your attention:

| checkin | checkout | status | images |
|------------|------------|-------------------------|--------------------------------|
| 2011-07-30 | 2011-07-31 | Available at competitor | booking skoosh |
| 2011-07-29 | 2011-08-01 | Not in Parity | booking skoosh |
| 2011-07-10 | 2011-07-12 | Not in Parity | booking skoosh |
| 2011-07-09 | 2011-07-10 | Not in Parity | booking skoosh |
| 2011-08-08 | 2011-08-15 | Not in Parity | booking skoosh |

The channel that offers your rooms with the best rates and/or availability is a wholesaler.

If you are not familiar with this website, we would like to advise you to make a booking through this website. By making a reservation, you can see via which channel this reservation is coming in.

We would like to ask you, to keep the prices and allotment with other providers in mind when loading rates and availability on Booking.com to maintain the best price guarantee and best availability on our website.

We await your confirmation mail about the solution to these disparities and we encourage you to look at other dates to make sure it was only a temporary problem.

Should you need any help from our side to resolve the issue, please feel free to contact us.

With best regards,